MONTHLY BROKER WRITING PLAN FOR COMMERCIAL AND CONSUMER OTHER GOODS

Month Commencing 01 06 2017

Trucks, Trailers, Forklifts, Earthmoving and Agricultural Goods			
Amount Financed	**New - 3 years old**	**4 - 8 years old**	**Over 8 years old**
$150,000 +	Call us for a Quote	Call us for a Quote	Call us for a Quote
$100,000 - $149,999	4.20%	7.45%	8.75%
$60,000 - $99,999	4.20%	7.75%	9.25%
$20,000 - $59,999	6.30%	8.25%	9.75%
$10,000 - $19,999	8.30%	10.75%	11.25%

Business Equipment, Industrial Plant, Other Goods			
Amount Financed	**New Goods**	**Used up to 5 years old**	**Over 5 years old**
$60,000 +	Call us for a Quote	Call us for a Quote	Call us for a Quote
$20,000 - $59,999	4.20%	7.95%	10.00%
$10,000 - $19,999	8.30%	10.75%	12.75%

Boats, Caravans, Motorcycles			
Amount Financed	**New - 1 year old**	**2 - 5 years old**	**Over 5 years old**
$60,000 +	5.10%	7.85%	Call us for a Quote
$20,000 - $59,999	5.10%	9.05%	12.85%
$10,000 - $19,999	8.30%	11.35%	15.35%

Note: Rates are expressed as base rates to ANZ. Base rates apply for contract terms 36 – 60 months and only for monthly structures. Please call ANZ for all other terms or payment structures. Negotiated quotes must be supplied with the application.

BROKERAGE

- The above base rates can be used for brokerage up to and including 3.50% Brokerage (inc GST)
- For brokerage above 3.50% up to 4.40% (inc GST) add 0.50% to the base rates
- Brokerage above 4.40% by negotiation
- Maximum brokerage allowed is 8.0% (inc GST)

Note: For all Motor Vehicle transactions – refer to the 'Esanda Edge' Rate Plans

CONTACT

For general queries, information on weekly rate plans or lending, please contact your Broker Manager or the teams below:

ANZ Commercial Broker – National Broker Sales Support

1300 385 269

broker@anz.com

Standard Assessments and Settlements

1300 302 886

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